

AAA ResearchOne Financial Consultants Private Limited

Business Research
Equity Research
Value Added Services

Profile

- Independent financial services company based in Pune, India
- Team of highly qualified analysts drawn from the best management institutes in India and US
- Clients include hedge funds, brokerage houses and Foreign Institution investors

Range of Services offered

❖ **BUSINESS RESEARCH AND INTELLIGENCE**

❖ **EQUITY RESEARCH**

❖ **VALUE ADDED SERVICES**

BUSINESS RESEARCH & INTELLIGENCE

- Preparation of full fledged 'Sectoral reports' which involves critical evaluation of:
 - Basics of the industry
 - Demand-Supply
 - Pricing issues
 - Competitive analysis
 - Government regulations
 - Other issues specific to the sector
- Separate services also provided:
 - Inter company comparison with respect to products, pricing, key markets etc
 - SWOT analysis of companies

EQUITY RESEARCH

- Full fledged equity research “**Initiation reports**” of individual stocks along with the valuation models
 - Use of relatives as well as fundamental valuation (Discounted Cash Flow- DCF) method
 - Speaking with the senior/top management or atleast with the investor relations officer
- **Separate service:**
We also do quarterly updation of results in the EXCEL model provided by clients

VALUE ADDED SERVICES

- PROPRIETARY RESEARCH IN FORM OF **CHANNEL CHECKS** WITH CUSTOMERS, SUPPLIERS, COMPETITORS AND INDUSTRY EXPERTS
- CONDUCTING **MANAGEMENT CHECKS** AS REGARDS PROFESSIONAL JOURNEY OF CEOs AND CFOs
- SEARCHING AND COMPILATION OF **PRODUCT REVIEWS/PRICING TRENDS** ON THE INTERNET
- TRACKING OF **IMPORTANT NEWS ITEMS** VIZ. MERGERS/ACQUISITION STORY, IPO LISTING ETC

WHAT DOES “AAA ResearchOne” BRING TO THE TABLE

- Cost effective high quality research
- Strict adherence to client deadlines
- 100% safety on data security
- Putting the time-zone difference to good use-
24X7 work a possibility for US/Canada clients

HOW DOES THE PROCESS WORK?

- Client can pick and choose between a bouquet of offerings viz. client can choose only quarterly updation of results or only management checks
- Pilot contract is made for a period of 3 months. Maximum interaction between ourselves and client is encouraged through daily meetings, phone calls, emails
- If our work is found satisfactory then the client would sign a contract for a period of 1 year renewable annually
- Payments to be made on 1st of every month via electronic transfer in the designated bank account

WHO DO WE SERVE?

- ❖ HEDGE FUNDS
- ❖ SELL-SIDE BROKERAGE HOUSES
- ❖ FINANCIAL INSTITUTIONS/BANKS
- ❖ FOREIGN INSTITUTIONAL INVESTORS

GEOGRAPHICAL LOCATION OF CLIENTS:

- ✓ USA
- ✓ CANADA
- ✓ INDIA
- ✓ UK

IN A NUT-SHELL....

- We offer independent un-biased financial and business research which caters to discerning yet a cost conscious Indian and global clientele
- Our value proposition to clients:
“Consistently exceeding client expectations”
in the field of finance and business research

AND FINALLY

❖ OUR CONTACT NUMBERS AND EMAIL

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THANK YOU